

9.

- a.) Phases: 1. decision to borrow given  $r^e$
- 2. choice of effort given  $r^e$  and  $r^f$ ,  $r^e$  fixed
- 3. realization of project returns (given effort selected and risk type of borrower); repayment decision (strategic default ruled out by assumption 5)

b.) Backward induction → start solving 3, then 2, then 1

c.)  $\pi(\theta_i, e)$  — effort, assumption 3:  $\frac{\partial \pi(\cdot)}{\partial \theta} < 0$   
 (risk type), assumption 2:  $\frac{\partial \pi(\cdot)}{\partial e} > 0$

If success, then due to assumption 5, loan always repaid.

d.)  $\frac{\partial \pi(\theta_i, e)}{\partial e} [Y(\theta_i) - 1 - r^e + C_b(r^f)] = 1$

$$\frac{\partial \pi(\theta_i, e)}{\partial e} = \frac{1}{Y(\theta_i) - 1 - r^e + C_b(r^f)}$$

now, increasing  $r^e$  decreases the denominator, hence the RHS fraction increases; thus  $\frac{\partial \pi(\cdot)}{\partial e} \uparrow$  w/ increasing  $r^e$ .  
 due to assumption 2 we know that  $\frac{\partial \pi(\cdot)}{\partial e} > 0$  &  $\frac{\partial^2 \pi(\cdot)}{\partial e^2} < 0$ , hence we know that the higher the slope of  $\pi$ , the lower  $e$  has to be (concavity of  $\pi(\cdot)$ ). Thus w/ increasing  $r^e$ , effort drops.

e.) Same argument as in (d), you just need to realize that  $\frac{\partial C_b(r^f)}{\partial r^f} < 0 \Rightarrow$  again, denominator lower w/ increasing  $r^f$ .  
 The rest is the same as in (d).

f.) In both cases effort decreases w/ higher rates  $\Rightarrow$  default increases.

g.) Rewrite (2) as:

$$\pi(\theta_i, e) (Y(\theta_i) - 1 - r^0 + C_b(r)) - e - C_b(r) \geq 0$$

Use assumption 4:

$$\frac{Y(e)}{Y(\theta)} Y(\theta) + \pi(\theta_i, e) (-1 - r^0 + C_b(r)) - e - C_b(r) \geq 0$$

Now take partial derivative w/ respect to  $e$ :

not depends on  $\theta$  anymore

$$\frac{\partial \pi(\theta_i, e)}{\partial e} (-1 - r^0 + C_b(r))$$

< 0  
by assumption 3

in (iii) we assume that  $C_b(r) < 1 + r^0$ , thus this part also negative

total effect is positive  $\Rightarrow$  returns increasing in risk type, potential for sorting on risk types (here, safe borrowers might choose to stay out, depending on  $C_b(r)$ ,  $e$ , and  $r^0$ .)

h.) If  $r^0$  indices take-up by more risky types  $\Rightarrow$  more defaults w/ increasing  $r^0$